

Unit Test 10 Answer Key

LANGUAGE REVIEW: REPORTED SPEECH

- 1 told
- 2 told
- 3 said
- 4 said
- 5 told
- 6 Alicia said (that) she was going to Rome.
- 7 Jon said (that) he was working on Saturday.
- 8 Ursula said (that) the promotion had been going well.
- 9 Mika and Min-soo said (that) they liked Spanish food.
- 10 Sergei said (that) he wanted more time off.

VOCABULARY: VERBS AND PREPOSITIONS

- 11 to
- 12 to
- 13 with
- 14 with
- 15 in
- 16 e 17 a 18 d 19 c 20 b

SKILLS: SOCIALISING AND ENTERTAINING

- 21 b 22 a 23 e 24 c 25 d 26 d 27 c 28 e 29 b 30 a

Unit Test 11 Answer Key

LANGUAGE REVIEW: CONDITIONALS

- 1 are
- 2 would have increased
- 3 pay
- 4 accepted
- 5 will be
- 6 If you were more relaxed, your presentations would be more enjoyable.

- 7 If we don't lower our prices, our sales won't increase.
- 8 If your sales record was / were better, we'd give you a pay increase.
- 9 If I give you a pay increase, will you organise our training programme?
- 10 If Carmen was / were a tougher negotiator, she'd get better discounts.

VOCABULARY: WORD-BUILDING

- 11 calm
- 12 informal
- 13 emotion
- 14 impatient
- 15 uncreative
- 16 weakness
- 17 sympathetic
- 18 enthusiasm
- 19 consistent
- 20 flexible

SKILLS: NEGOTIATING: DEALING WITH CONFLICT

21 e 22 a 23 d 24 b 25 c

26 I've got an excellent sales record.

27 Why don't we come back to that later?

28 I'd like to make a suggestion.

29 Can I go over what we've agreed?

30 Let's go over the main points again.

Unit Test 12 Answer Key

LANGUAGE REVIEW: PASSIVES

1 was launched

2 is managed

3 is made

4 was given

5 are worn

6 A new CEO has been hired (by the company).

7 The products have been thoroughly tested (by the laboratory).

8 Energy-saving bulbs have been included on this model (by the designers).

9 More than 100,000 units of this popular product have been sold (by the company).

10 A well-designed remote control has been included (by the manufacturer).

VOCABULARY: DESCRIBING PRODUCTS

11 e 12 d 13 b 14 c 15 a

16 reliable

17 fashionable

18 pure

19 healthy

20 efficient